



BETTER TEAM COLLABORATION SAVING TIME AND MONEY

When it comes to team collaboration and communication, there is always room for improvement. Even in your organization people can bring collaboration and communication to a whole new level - if they are equipped with the right tools. Discover the potential of Cisco Webex solutions bringing you intuitive videoconferencing and convenient team collaboration tools, regardless of the devices you use.

Sooner or later, most companies realize that they cannot do without virtual remote meetings. However, today's communication with colleagues, vendors or partners can be more effective than in the past. Cisco Webex lets you easily, quickly and conveniently organize a virtual meeting with any number of people who can connect using mobile devices, conventional computers or video equipment in their meeting rooms. In a single Cisco Webex meeting you can communicate not only with your employees, but also with invitees from other organizations, without them needing to have their own Cisco Webex account.

Who is Cisco Webex intended for?

- * All small and large private and public organizations that want to improve work productivity and convenience for their staff, both internally and in relation with their customers, vendors or partners.
- * Companies that provide training to others, need to train their own staff remotely (using Webex Trainings Center and Webex Event Center) or want to offer their customers better technical support with remote desktop control and live chat (using Webex Support Center).

Key features of Cisco Webex

- * Unified **intuitive user interface** across all Webex applications and devices.
- * **High quality** audio and video.
- * Option to use a **cloud-based solution** or your **own infrastructure**, or a combination of the two.
- * **Encrypted and secure communication** end-to-end.
- * Open API interface to **connect with other applications**.
- * **Simple meeting scheduling** due to integration with Office 365 and Google Calendar.
- * Easy **call transfer from conference room video equipment to a smartphone, tablet or laptop** and back thanks to the unique Cisco Proximity technology that automatically connects Cisco Webex app with the closest Webex device within range.
- * Option to record and broadcast video content from your virtual meeting live to your facebook profile, add annotations and then share the final recording through the Webex portal.

What do you need to use Cisco Webex?

- * Any computer, tablet or smartphone with a decent camera quality (ideally with HD resolution).
- * Internet connection - a standard Internet line able to provide at least 1Mbps bandwidth in both directions for each video conference participant.
- * The latest version of a web browser or Webex Meetings or Webex Teams apps available for free for computers and mobile devices.

Facts and figures

- * Nowadays, we spend up to 37 % of our time at meetings (source: Cisco).
- * Cisco was named a leader in the so-called 'Magic Quadrant for Meetings Solutions' by Gartner
- * 46 % of all online meetings and 68 % of all video meetings worldwide happen on Cisco Webex infrastructure (source: Synergy Research 2018).
- * Cisco Webex has approximately 130 million active users a month and half a million devices in rooms around the world.
- * Cisco Webex products and services are used by 93 % of Fortune 100 companies.

What services and devices are included in the Cisco Webex cloud solution?

- * **Webex Meetings** for videoconference meetings.
- * **Webex Teams** for team collaboration before, during and after meetings.
- * **Webex Calling** for Webex Cloud phone calls (available for US, Canada and Western Europe).
- * **Webex Devices** installed on desks or in a meeting rooms providing a unified user interface and components designed for the highest video, audio and displayed content quality.

Your teams can be more productive - give them a cutting-edge intuitive tool to work smarter and protect your data and IT security.

Whether you need to make your internal meetings more effective or organize large virtual training courses, we are the right choice for you. Soitron is **Cisco's Gold Partner**. In addition to the sales of Webex devices and services, we also provide **professional installation, training, consultancy and service support** for the whole duration of the service provision or in line with the service agreement.



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