



IMPROVE TEAM COLLABORATION,  
INCREASE PRODUCTIVITY AND  
SAVE TIME AND MONEY

**Soitron 365 Cloud PBX** is a modern communication and collaboration solution that includes following features:

- \* Voice
- \* Videoconferencing
- \* Instant messaging
- \* Remote access
- \* Desktop sharing (trainings, voting system)

## Who is Soitron 365 Cloud PBX designed for?

Soitron 365 Cloud PBX is suitable for companies that are using Office 365 and already have an existing on-premise enterprise voice solution or are planning to build a new environment. Our experience in voice and video solutions will allow you to integrate your existing endpoint devices into the new solution.

## Benefits for you

Benefits of our comprehensive solutions:

- \* Company meetings, real-time collaboration and content sharing with your colleagues
- \* Video and voice connection with your business partners and customers using a telephone network (PSTN - Public Switched Telephone Network)
- \* Calls from a PC, meeting room, desk phone or a mobile phone
- \* Automatic response with our ChatBot or MailBot

## Why Soitron?

Our experts will not only train your employees to use the voice and video features, but also analyze and recommend connections with all other services available in Office 365. Based on the specific processes in your company we will design best practices for you. With Soitron 365 Cloud PBX we can deliver a detailed analysis of your network infrastructure and consult optimization opportunities with you.

# Guarantee of successful implementation

The **Skype Operations Framework (SOF)** is a comprehensive guide and toolset for implementing and managing a reliable, cost-effective communications service based on **Skype for Business**. It covers the entire customer lifecycle, including planning, delivery, adoption, operations and migrations. It is a multi-faceted approach to the successful deployment of and migration to Skype for Business Online, incorporating four key elements that have customer success firmly at the center.

	Activity	Outcome	
Plan	Pre-delivery business consulting	<ul style="list-style-type: none"> <li>Business discovery workshops</li> <li>Evaluation of technologies presently in use</li> </ul>	<ul style="list-style-type: none"> <li>Defined business use cases</li> </ul>
	Readiness assessment	<ul style="list-style-type: none"> <li>End-user survey to measure readiness for change</li> <li>Endpoint Voice &amp; Video device and client compatibility</li> <li>Analysis of 3<sup>rd</sup> party PBX&amp;UC Solutions</li> <li>Voice and user data collection for persona analysis</li> </ul>	<ul style="list-style-type: none"> <li>Recommendation of end-user devices and client</li> <li>Possibilities of 3<sup>rd</sup> PBX&amp;UC solution integration</li> <li>Mitigation of possible risks</li> <li>Defined deployment model</li> <li>Defined user personas</li> </ul>
	Network assessment	<ul style="list-style-type: none"> <li>Network tests using Skype for Business Network Assessment Tool</li> <li><i>(optional) In-depth network analysis and optimization recommendation</i></li> <li><i>(optional) Wi-Fi assessment</i></li> </ul>	<ul style="list-style-type: none"> <li>Network and bandwidth analysis and recommendations</li> <li><i>(optional) Network infrastructure optimization</i></li> </ul>
	Voice design	<ul style="list-style-type: none"> <li>Voice design workshops</li> <li>Voice and user data collection</li> <li><i>(optional) Voice quality over Wi-Fi</i></li> </ul>	<ul style="list-style-type: none"> <li>Defined Voice migration strategy</li> <li>Defined RACI model</li> </ul>
	Project management	<ul style="list-style-type: none"> <li>Kick-off meeting</li> <li>Technical and business workshop coordination</li> <li>Weekly progress update</li> </ul>	<ul style="list-style-type: none"> <li>Project management</li> <li>Key Success Indicators validation</li> </ul>
Deliver	PBX migration	<ul style="list-style-type: none"> <li>Voice policies migration</li> <li>Number porting</li> <li>Script implementation</li> <li>Unified messaging activation</li> <li><i>(optional) Mail &amp; ChatBot implementation</i></li> <li><i>(optional) Site by site enablement</i></li> <li><i>(optional) Mail services migrated to cloud</i></li> </ul>	<ul style="list-style-type: none"> <li>Telephony migrated to Cloud PBX and PSTN Conferencing</li> <li><i>(optional) E-mail migrated to Exchange online</i></li> </ul>
	Organizational change management	<ul style="list-style-type: none"> <li>Standard transformation &amp; adoption plan</li> <li><i>(optional) Customize and drive transformation plan</i></li> <li><i>(optional) Create customized adoption materials</i></li> </ul>	<ul style="list-style-type: none"> <li>Transformation &amp; adoption plan ready</li> <li><i>(optional) Customized materials and resources prepared</i></li> </ul>
	Adoption training	<ul style="list-style-type: none"> <li>Administrator onboarding training</li> <li>Train-the-trainer session</li> <li>Unlimited on-line training for end-users</li> <li><i>(optional) On-site training for end-users</i></li> <li><i>(optional) Groups dedicated workshops</i></li> </ul>	<ul style="list-style-type: none"> <li>Administrator trained</li> <li>Super users or champions trained and ready to drive internal adoption</li> <li>Available videoportal with training videos</li> <li><i>(optional) End-users trained</i></li> <li><i>(optional) Group specific usage scenarios implemented</i></li> </ul>
Operate	Transition to run	<ul style="list-style-type: none"> <li>Project handover to the supporting team</li> </ul>	<ul style="list-style-type: none"> <li>Post-deployment documentation</li> </ul>
	Quality monitoring	<ul style="list-style-type: none"> <li>Guidance on "how to read CQD"</li> <li><i>(optional) Customized analysis and report preparation</i></li> </ul>	<ul style="list-style-type: none"> <li>Call Quality Dashboard enabled (CQD)</li> </ul>
	Solution support	<ul style="list-style-type: none"> <li>Bronze solution support</li> <li><i>(optional) Silver solution support</i></li> <li><i>(optional) Gold solution support</i></li> </ul>	<ul style="list-style-type: none"> <li>Functional and responsive solution</li> </ul>
	Report	<ul style="list-style-type: none"> <li>Monthly usage report</li> <li><i>(optional) Customized reports</i></li> </ul>	<ul style="list-style-type: none"> <li>Support on live dashboard key metrics</li> </ul>
	Tenant management MACD	<ul style="list-style-type: none"> <li>User configuration, creation or deletion</li> <li><i>(optional) Customized script creation</i></li> </ul>	<ul style="list-style-type: none"> <li>Tenant configuration modifications</li> </ul>

## Contact us

For more information please contact us: Tel. +421 2 5822 4111, E-mail [info@soitron.com](mailto:info@soitron.com), [www.soitron.sk/365-cloud-pbx](http://www.soitron.sk/365-cloud-pbx)