AMP4E – prevention analysis

1-to-1 Signatures

Spero

Device Flow Correlation

Dynamic Analysis

Ethos

IOCs

Advanced Analytics

Polymorphic modifications

The results speak for themselves

6.5 hours
Average time to detection with Cisco security

100 days
Industry average time to detection

Source: Cisco Annual Security Report 2017

Competitive Threat Intelligence Comparison

	TALOS	Palo Alto Networks (AutoFocus)	Check Point (ThreatCloud)	Fortinet (FortiGuard)
Unique Malware Samples/Daily	1.5M per day	10s of Thousands per day	10s of Thousands per day	10s of Thousands per day
Email Messages Analyzed/Daily	93B per day (86% are SPAM)	none	Not reported	6M SPAM Signatures/day
Total Threats Blocked Daily	19.6B per day	Not reported: Likely 1000s	700K per day	Not Reported
Categorized Web Blocks	4.3B per day	Millions per day	Not reported	35M per day
Threat Data Processed	120TB/day - 3.6PB per month (CWS)	Not reported	Not reported	31TB/Day/900TB per month
Contributing Users/Sensors	150M (AC/AMP)/1.6M (IPS)	1000s	1000s of Gateways	Not Reported
Cost	Free with Product	$35K per Seat	Free with Product	FortiGuard Subscription

Fastest Time to Detection

Faster time to detection means less time and space for attackers to operate – closing the protection gap and providing more effective security.

Detection Time Scoring									
Time to Detect	Product A	Cisco	Product B	Product C	Product D	Product E	Product F	Product G	Product H
<1min	44.40%	67.00%	0.60%	48.90%	46.20%	5.50%	7.30%	6.50%	3.60%
<3min	75.90%	91.80%	2.90%	88.70%	84.20%	31.30%	17.90%	17.10%	26.70%
<5min	86.60%	96.30%	6.50%	91.00%	88.40%	47.80%	27.60%	27.00%	66.20%
<10min	97.40%	96.60%	15.20%	95.60%	91.30%	85.00%	43.10%	42.50%	90.10%
<30min	97.90%	97.10%	85.80%	98.50%	93.10%	96.90%	76.40%	75.40%	94.00%
<60min	98.20%	97.90%	90.80%	98.70%	93.10%	98.20%	97.90%	89.20%	96.30%
<120min	98.50%	98.50%	90.80%	98.90%	94.30%	98.40%	98.50%	89.70%	96.60%
<240min	98.90%	99.20%	91.60%	99.00%	97.60%	98.90%	98.50%	89.70%	96.80%
<480min	99.00%	99.40%	95.80%	99.00%	98.70%	99.40%	98.90%	90.00%	99.70%
<720min	99.20%	99.70%	96.40%	99.40%	98.70%	99.50%	98.90%	90.10%	99.80%
<1080min	99.40%	99.80%	96.80%	99.40%	98.70%	99.80%	98.90%	90.10%	99.80%
<1440min	99.40%	100.00%	96.80%	99.40%	99.00%	100.00%	98.90%	90.10%	99.80%
Overall Detection Score	99.40%	100.00%	96.80%	99.40%	99.00%	100.00%	98.90%	90.10%	99.80%

Figure 2. NSS Time to Detection Test Results

	= > 90%
	= 80 – 89%
	= 60 – 79%
	= 40 – 59%
	= < 40%

- We block attacks fastest - blocking 91.8% of attacks in < 3 minutes

- Products with faster detection rates get to green numbers faster moving from top to bottom.

- Products may have the same Overall Detection Score at the bottom, but those with the faster time to detection are more effective – giving attackers less time and space to operate.

cisco

Welcome in SOC

Hackers Threaten to Remotely Wipe 300 Million iPhones Unless Apple Pays Ransom

📅 Tuesday, March 21, 2017 👤 Mohit Kumar

G+1 82 | 👍 Like 5.4K | f Share 17.7K | 🐦 Tweet 1770 | in Share 983 | ◁ Share 28.9K

If you use iCloud to sync your Apple devices, your private data may be at risk of getting exposed or deleted by April 7th.

It has been found that a mischievous group of hackers claiming to have access to over 300 million iCloud accounts is threatening Apple to remotely wipe data from those millions of Apple devices unless Apple pays it $75,000 in crypto-currency or $100,000 worth of iTunes gift cards.

Security Challenges

Changing Business Models

Dynamic Threat Landscape

Complexity and Fragmentation

Security Challenges

Changing Business Models

IOE

CLOUD

25%

increase in an organization's cybersecurity risk due to IoE

5-10

times more cloud services are being used than known by IT

Dynamic Threat Landscape

60% data in breaches is stolen in **hours**

54% of breaches remain undiscovered for **months**

Complexity and Fragmentation

12x Demand for security talent

45 Security vendors for some customers

CISCO

Cyber Attacks motivation

February 2017 Cyber Attacks Statistics

- Cyber Crime — 64.5%
- Cyber Espionage — 22.4%
- Hacktivism — 7.9%
- Cyber Warfare — 5.3%

Cisco Security Hypothesis

Security Challenges + **Operational Focus** + **Talent Shortage**
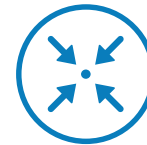
Requires Improved Outcomes

Visibility   Threat-centric   Platform-based   Advisory   Integration   Managed
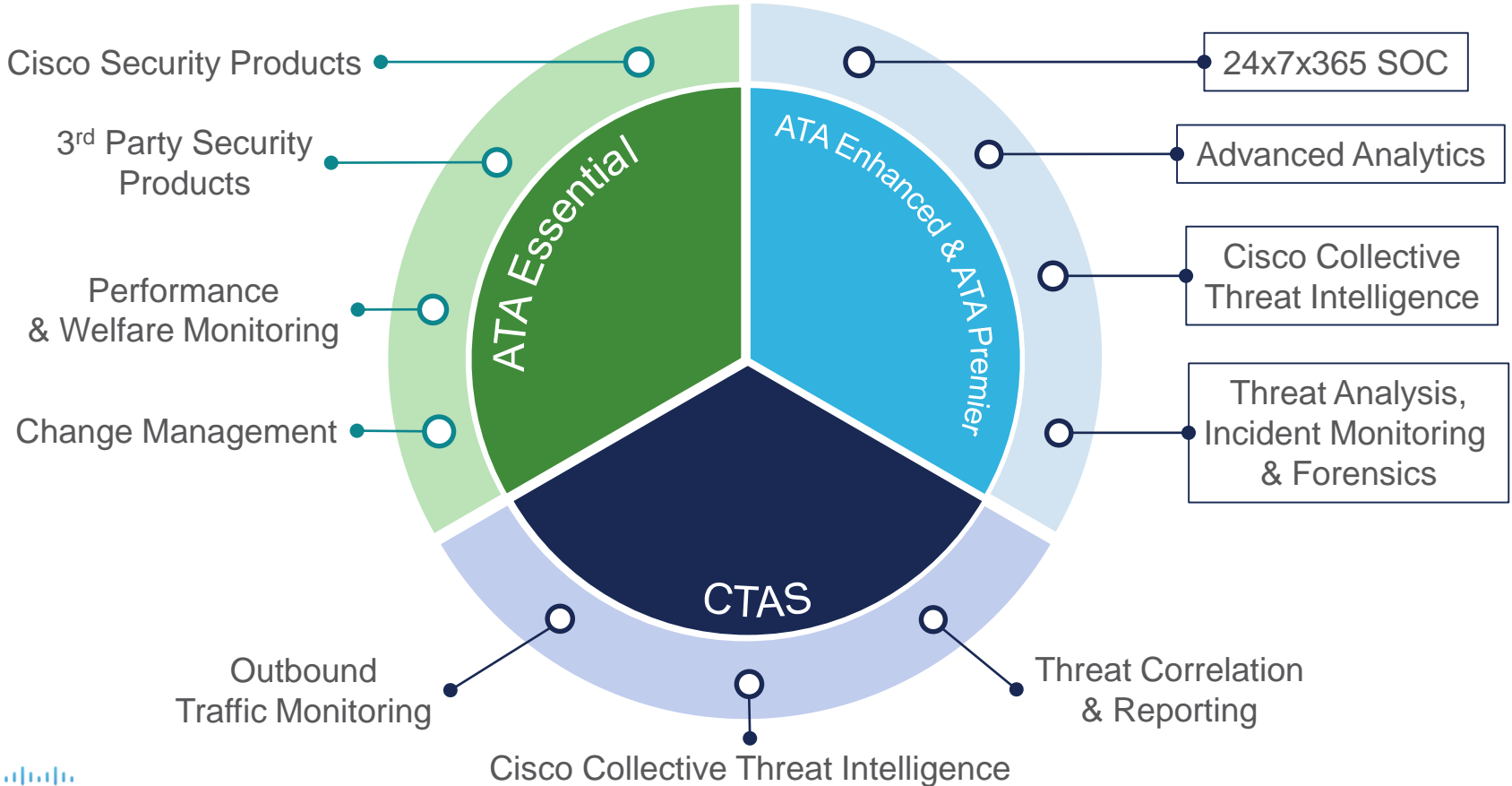
Cisco Managed Security Services

Cisco Security Products

3rd Party Security Products

Performance & Welfare Monitoring

Change Management

ATA Essential

ATA Enhanced & ATA Premier

CTAS

24x7x365 SOC

Advanced Analytics

Cisco Collective Threat Intelligence

Threat Analysis, Incident Monitoring & Forensics

Outbound Traffic Monitoring

Cisco Collective Threat Intelligence

Threat Correlation & Reporting

Gartner: Managed Detection and Response (MDR)

MDR
ATA Enhanced
ATA Premier

MSSP
ATA Essential

What is MDR?

It is a new category focused on improving threat detection and incident response.

It generally relies on threat intelligence and advanced analytics, with several offerings leveraging big data platforms for advanced detection.

It is an emerging market:
- By 2020, Gartner expects 15% of organizations will be using MDR and 50% of MSSP's will offer MDR services

CISCO

Gartner: MSSP vs MDR

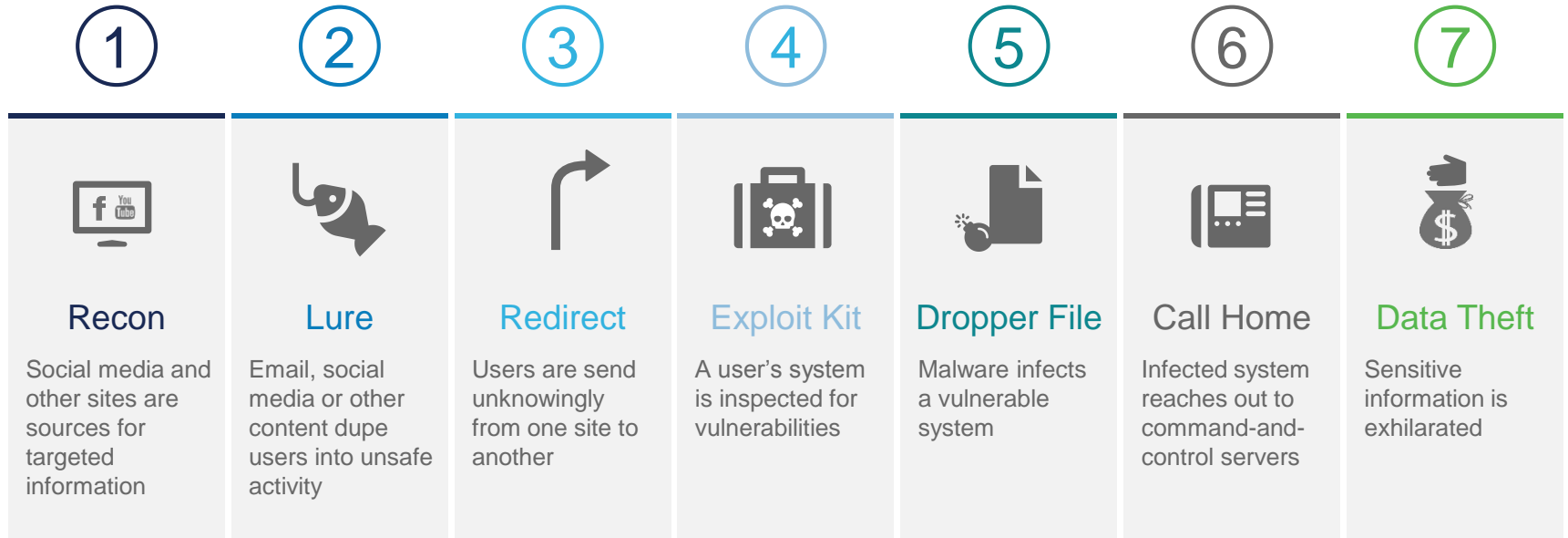| MSSP	MDR
• Addresses compliance, remote monitoring and management, and basic threat detection	• Focus is primarily on advanced threat detection.
• Generally focuses on monitoring of perimeter devices or devices managed by the provider	• Addresses attacks that bypass perimeter defenses.
• Collects limited contextual information, which results in insufficient detail for the customer to properly analyze incident and take action	• Aims to offer as much information and context as possible for targeted recommendations based on concrete information

"Clients should be wary of claims from traditional MSSPs on their ability to deliver MDR-like services. Delivering these services requires technologies not traditionally in scope for MSS"

Active Threat Analytics (ATA) Overview

Cyber Kill Chain

①	②	③	④	⑤	⑥	⑦
Recon	**Lure**	**Redirect**	**Exploit Kit**	**Dropper File**	**Call Home**	**Data Theft**
Social media and other sites are sources for targeted information	Email, social media or other content dupe users into unsafe activity	Users are send unknowingly from one site to another	A user's system is inspected for vulnerabilities	Malware infects a vulnerable system	Infected system reaches out to command-and-control servers	Sensitive information is exhilarated

Stage 2 (Lure) – ATA has detection for the compromised websites

Stage 3 (Redirect) – ATA has detection for the injected code that redirects the user to the exploit page

Stage 4 (Exploit Kit) – ATA has detection for the malicious code that attempts to execute this cyber attack

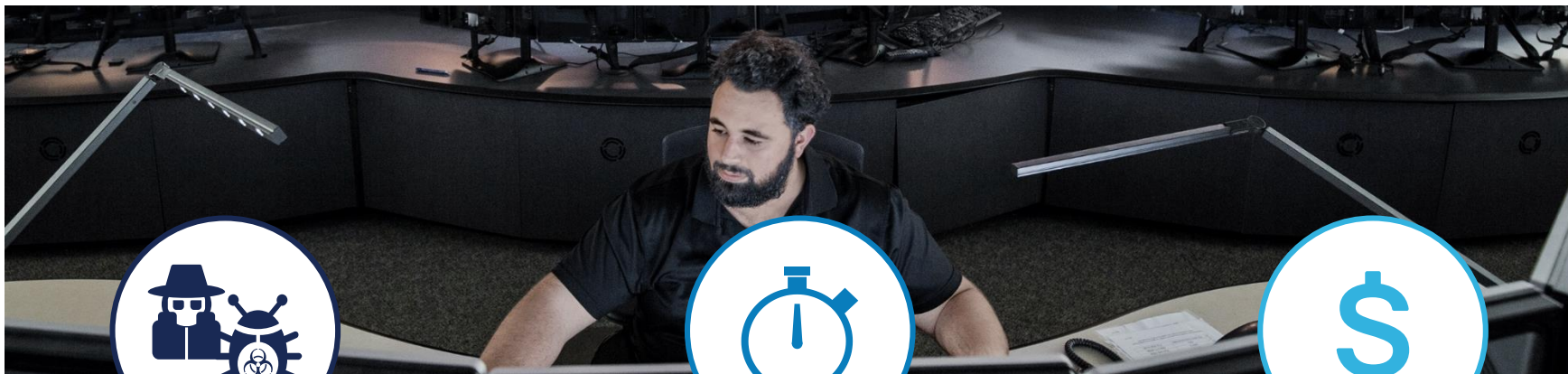Stage 5 (Dropper Files) – ATA has detection for the binary files associated with this attack

Why Active Threat Analytics?
Threats Find Safety in Numbers

70,000

average number of security events
an enterprise generates per week[1]

395

hours lost investigating
false-positives each week[2]

$1.3M

cost per year of time lost
investigating false-positives[2]

*Derived from Ponemon Institute Cost of Cyber Crime Study 2015

1. 2014 State of Infections Report. Damballa. May 2014. https://www.damballa.com/downloads/r_pubs/Damballa_Q114_State_of_Infections_Report.pdf
2. The Cost of Malware Containment. Ponemon Institute. January 2015. http://www.ponemon.org/local/upload/file/Damballa%20Malware%20Containment%20FINAL%203.pdf
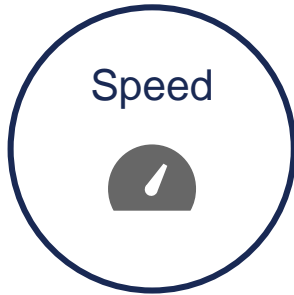
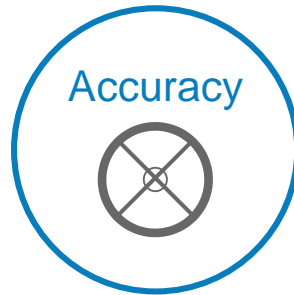# The Challenges of False-Positives

- Too many alerts to investigate

- Hard to know which alerts to prioritize

- Frustration of redundant efforts

- Risk of a real threat slipping through the cracks

- Opportunity cost of investigating false-positives

Active Threat Analytics Enables:

Speed

Rapid threat detection reduces the mean time to respond

Accuracy

High fidelity cuts down on false positives

Focus

Increased visibility and control illuminates security blind spots

Customer Benefits

Risk Mitigation	Proactive Security	Operational Efficiency	Strategic Focus	Comprehensive Coverage

Active Threat Analytics

People

Intelligence

Cisco ATA

Technology

Analytics

Cisco Collective Security Intelligence
Built on unmatched collective security telemetry that gets better every 5 minutes

Cisco Talos

101 1110011 0110011 101000 0110 00   1001 1101 1110011 0110011 101000 0110 00
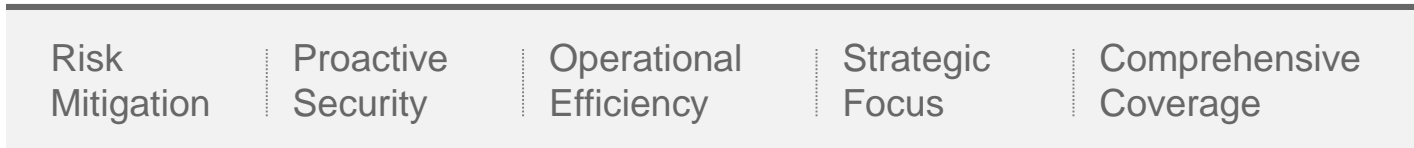1000 0110 00 0111000 111010011 101 1100001 110   101000 0110 00 0111000
0001110 1001 1101 1110011 0110011 101000 0110 00   1100001110001110 1001

Cisco Collective Security Intelligence

| Email | Endpoints | Web | Networks | IPS | Devices |

1.6M
global sensors

35%
worldwide email traffic

100TB
of data received per day

13B
web requests

150M+
deployed endpoints

24x7x365
operations

600+
engineers, technicians, and researchers

40+
languages

180,000+ File Samples per Day

FireAMP Community

Advanced Microsoft and Industry Disclosures

Snort and ClamAV Open Source Communities

Honeypots

Sourcefire AEGIS Program

Private and Public Threat Feeds

Dynamic Analysis

Analytics Methods
Service Differentiator

	Deterministic Rules-Based Analytics (DRB)	Statistical Rules-Based Analytics (SRB)	Data Science-Centric Analytics (DSC)
Examples	• Signature based detection • Alerting when predefined thresholds are exceeded • Identification of outbound communication to known C&C domains or IPs	• Unusual system changes such as from non-standard administrator accounts or bulk changes at unexpected times • Highlight abnormal levels of data export from critical systems	• Automated categorization of data, such identifying classified documents • Alert on suspicious activity gathering around a high value asset. For example, a classified asset is injected with malware, then logged into from a foreign IP, then proceeds to port scan the internal network
Characteristics	• Mature method of analysis • Covers a majority of known threats • Fast detection	• Anomaly detection based on historical context (i.e. highlighting atypical behavior) • Dynamic outlier detection independent of predefined thresholds	• Adaptive learning to automatically tune system for useful alerts • Clustering information around specific attributes to identify behavioral anomalies • Extrapolation of future threat behavior to reduce time to detect
Effort Required	• Creation of rules library based on current known threats • Ongoing maintenance and tuning of rules library	• Manual tuning of statistical parameters to reduce false positives and false negatives • Intimate knowledge of use cases and environmental data to create statistical models	• Automated tuning of model parameters to reduce false positives and false negatives • Broad understanding of use cases and intimate understanding of environmental data

ATA Flow Framework

Threat Intelligence Feeds

Full packet capture

Protocol metadata

Third-party applications

Machine exhaust (logs)

Unstructured telemetry

Other streaming telemetry

Enrichment Data

Parse + Format

Enrich

Alert

Applications + Analyst Tools

Log Mining and Analytics

Network Packet Mining and PCAP Reconstruction

Big Data Exploration, Predictive Modelling

ATA 3.0 Architecture

Passive Tap

Passive Tap

Passive Tap

Distributed Remote Sensors

DCAP

Data Center

Customer Premise

SOC

VPN

Internet

Secure Connection (HTTPS/SSH/IPSec)

VPN

Customer

24/7 Access

CMSP

Portal

Dedicated Customer Portal

Ticketing

Alerting/Ticketing System

Dedicated Customer Segment

Firewall

Investigator Portal

Administrative Consoles

Authentication Services

Firewall

Common Services

Threat Intelligence

Cisco Data Center

ATA Deployment

Internet

Talos

Technologies supported
for integration with ATA

Offered through ATA
for additional visibility

DCAP

Event Collection

Talos Intelligence

Advanced Analytics

Users

AMP for Endpoint

ASA w/ FirePOWER

ISE

ATA Sensor

Data Center

AMP for Endpoint

ASA w/ FirePOWER

ISE

ATA Sensor

DMZ

AMP for Endpoint

ASA w/ FirePOWER

WSA/ESA

ISE

ATA Sensor

ATA Core Capabilities

Firewall Logs
DNS/DHCP
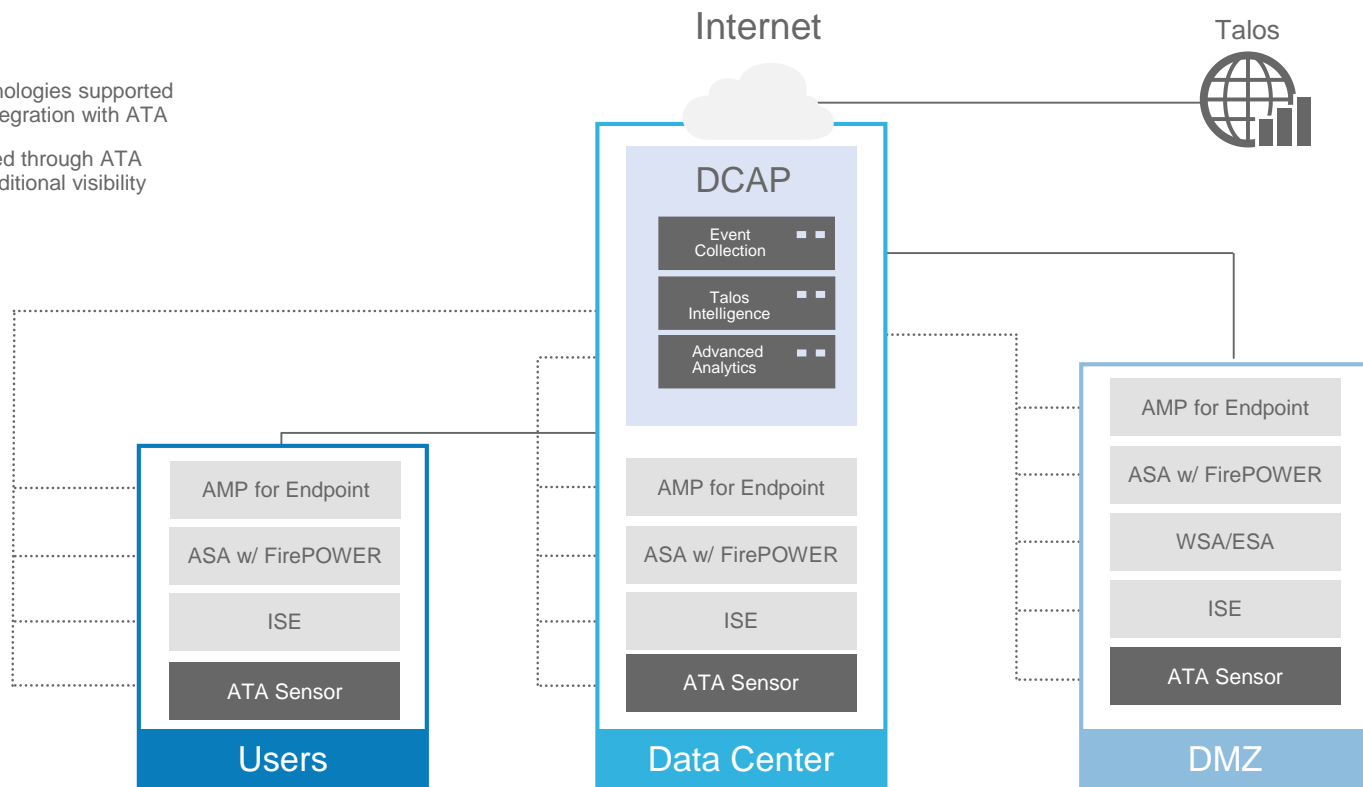Endpoint Logs
Server Logs
SIEM Data

Passive Tap

DCAP
Event Collection
Talos Intelligence
Advanced Analytics

ATA Sensor
Metadata Extraction
Network Analytics

Data Center 1

Firewall Logs
Endpoint Logs
Proxy Logs
Service Logs

Data Center 2

Firewall Logs
Endpoint Logs
Proxy Logs
Service Logs

Data Center 3

ATA Additional Visibility

ATA Deep Forensics with Full Packet Capture

Data Center 1

Firewall Logs
DNS/DHCP
Endpoint Logs
Server Logs
SIEM Data

Passive Tap

DCAP
- Event Collection
- Talos Intelligence
- Advanced Analytics

ATA Sensor
- Metadata Extraction
- Network Analytics
- Full Packet Capture

Data Center 2

Firewall Logs
Endpoint Logs
Proxy Logs
Service Logs

ATA Sensor
- Metadata Extraction
- Network Analytics
- Full Packet Capture

Passive Tap

Data Center 3

Firewall Logs
Endpoint Logs
Proxy Logs
Service Logs

ATA Sensor
- Metadata Extraction
- Network Analytics
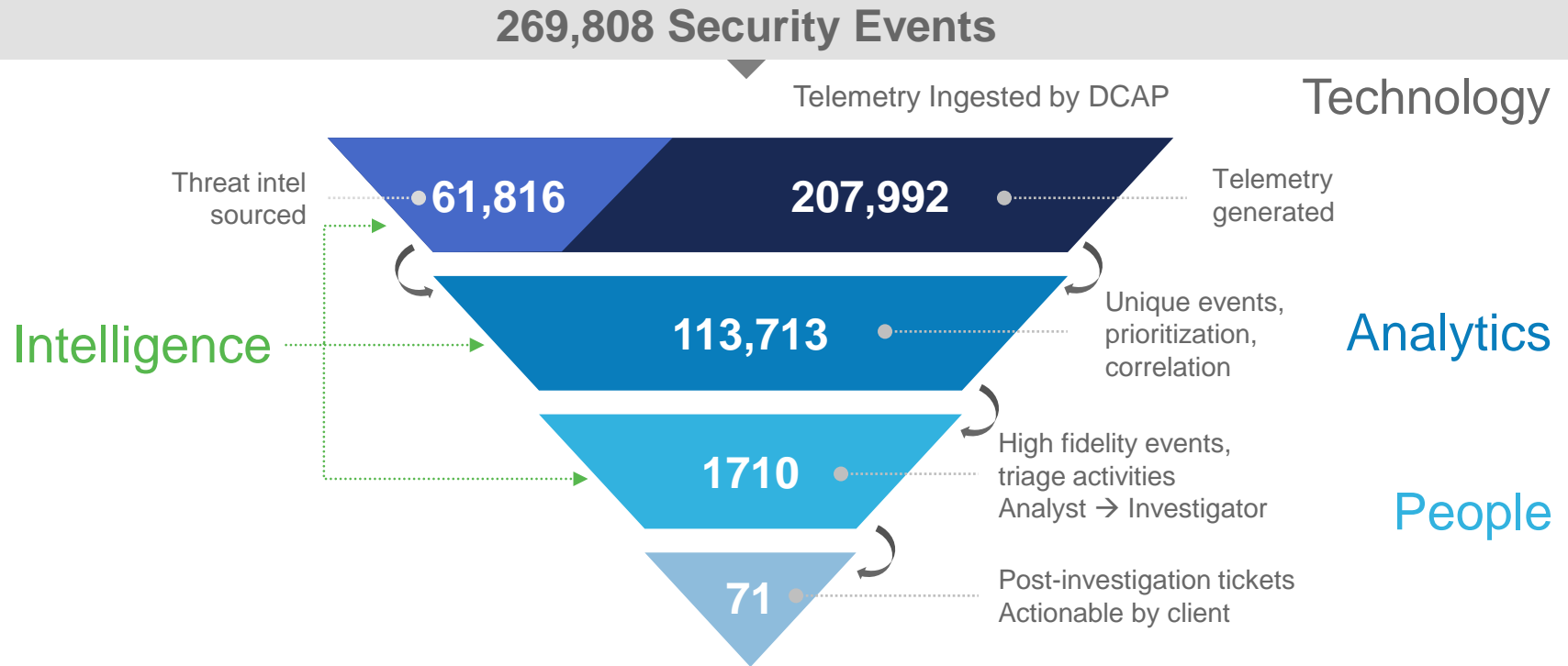- Full Packet Capture

Passive Tap

Customer Example of 2-Week Timeframe (Premier)
Analytics, intelligence and people differentiators drive focus

269,808 Security Events

Technology

Telemetry Ingested by DCAP

Threat intel sourced

61,816   **207,992**

Telemetry generated

Intelligence

113,713

Unique events, prioritization, correlation

Analytics

1710

High fidelity events, triage activities
Analyst → Investigator

People

71

Post-investigation tickets
Actionable by client

CISCO

Medical Technology
Protects sensitive data with real-time, cost-effective threat monitoring

Challenge

- Shortage of operational security staff
- Time and capital to invest in essential tools and security support
- An operationalized approach to detect and respond to security incidents

Solution

- Active Threat Analytics Premier provided 24/7/365 real time expert staffed SOCs
- Outsourced analysis of network data that includes leading security analytics technology
- Incident investigation and prioritization based on proven techniques and processes

Outcomes

98.6% decrease
in average monthly redundant investigations due to granular threat insight and full-packet forensic capture

93+ hours saved
monthly for customer investigators and analysts on average via reducing false positives and providing actionable recommendations for discovered incidents

42% decrease
in security costs due to migration of complex security operations to a third-party

Customer Case Study

Global Bank
Protects valuable information with real-time, centralized threat monitoring

Challenge

- Low threat visibility into IT infrastructure due to insufficient security tools
- Lack of operational security methodology
- Lack of centralized incident management

Solution

- Deployed Active Threat Analytics Premier to provide behavior-based tools, predictive big data analytics, and a deep collection of security telemetry
- 24/7/365 expert staffed SOCs utilizing a methodology for incident management
- Effectively integrated product telemetry from various sources which increased visibility and enabled usable insights

Outcomes

97.6% decrease
in average monthly redundant investigations due to granular threat insight and full-packet forensic capture
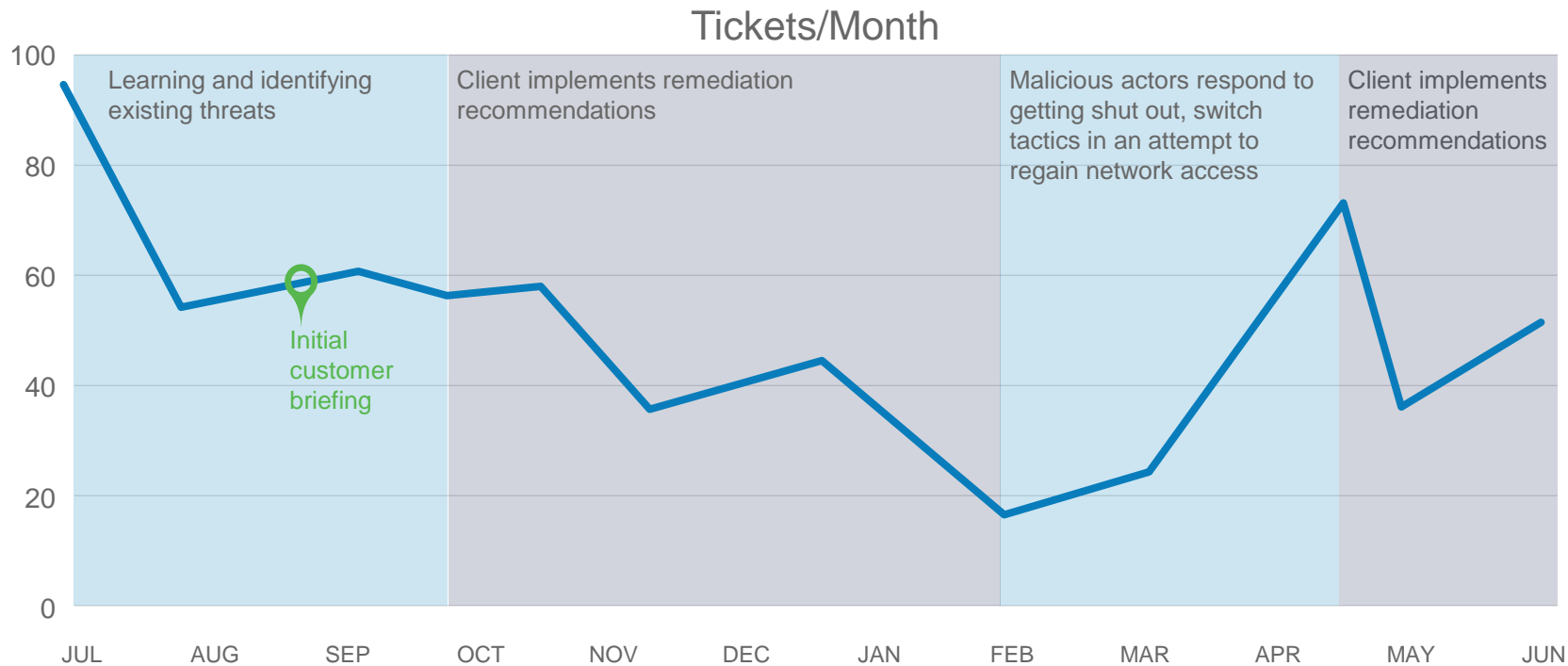
250 hours saved
monthly for customer investigators and analysts on average via reducing false positives and providing actionable recommendations for discovered incidents
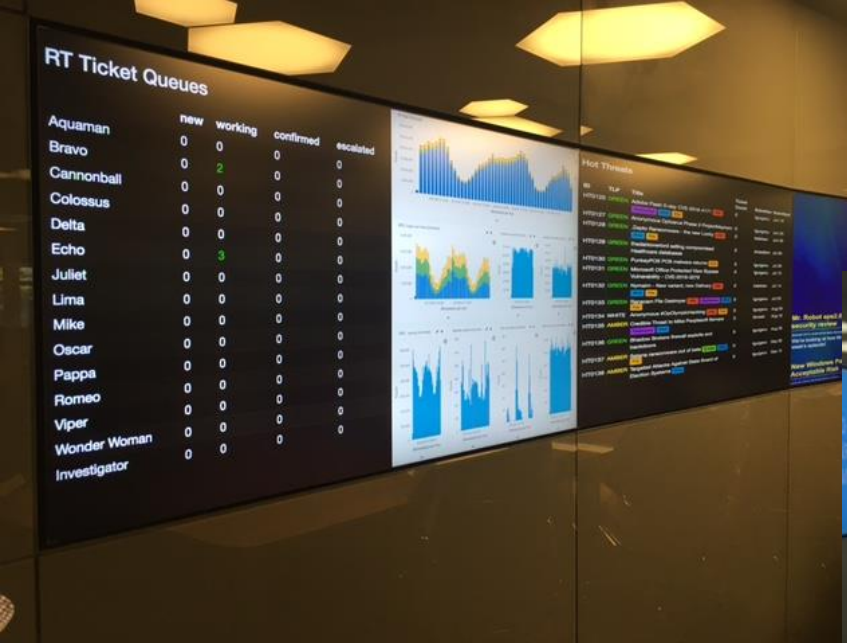
Enhanced Detection
by incorporating Cisco's comprehensive intelligence, expert staff, and big data technology which enabled detection of Customer unknown threats

ATA
Continuous protection against evolving threats

Tickets/Month

Learning and identifying existing threats

Client implements remediation recommendations

Malicious actors respond to getting shut out, switch tactics in an attempt to regain network access

Client implements remediation recommendations

Initial customer briefing

JUL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN

See you in Krakow again!

www.cisco.com/go/security

https://www.youtube.com/watch?v=_sUBOcu0pvc